



Los Angeles Unified School District
Division of Instruction

Naviance 2017-2018 Add-On Pricing Sheet

Naviance content and licenses for new sites are based on 2017-2018 Rate Card (Ending September 30th, 2017). Hobsons will communicate to LAUSD updated rates when they are available. Additionally, in order to provide accurate pricing for professional services (including material, professional, and implementation services) outside of current services being offered to LAUSD, Hobsons may require an in-depth discussion around a desired implementation plan for each site with site-based project stakeholders.

Current Services Offered by LAUSD:

Description	Site Based Licenses
Naviance High School (9-12)	Naviance Core Platform AchieveWORKS Bundle (includes Learning Style Inventory, Do What You Are, and MI Advantage Assessments) eDocs

Product Descriptions

Naviance Core Platform

Naviance is a comprehensive college and career readiness solution that helps students turn their aspirations into achievement by having them identify their strengths, discover careers, and match to best-fit higher education institutions.

AchieveWorks

The AchieveWorks bundle provides students with access to 3 different assessments (Learning Style Inventory, Do What You Are, and MI Advantage) that help to identify how they best learn and best fit careers based on interests, strengths, and personality traits.

eDocs

Naviance eDocs allows schools to submit college application supporting documents (such as transcripts, letters of recommendation, counselor forms, etc.) to higher education institutions.

Add-On Products/Services (Site-Based Estimates):

Description	Site Based License Fees		
	Per Student Cost	Site Minimum*	Site Minimum Enrollment
Naviance Curriculum	\$2.30	\$2310	1004
Course Planner	\$1.05	\$1045	995
Career Key	N/A	\$225	N/A
Alumni Tracker	\$4.50	\$425	878
Naviance SAT + ACT	\$2.50	\$3950	860
Naviance ACT WorkKeys	\$2.50	\$2150	500
X2VOL	N/A	\$1250	N/A

*Naviance Configurable add-ons may require site minimum investment to satisfy license requirements – see site level enrollment requirements in last column

Approved by: Derrick Chau, Senior Executive Director P-12 Instruction

Product Descriptions

Curriculum

The Naviance College & Career Readiness Curriculum is a blended learning solution for students in grades 6-12 that helps them develop critical non-cognitive skills and college knowledge. In addition, it helps to instill confidence so that students persevere in reaching their long-term college and career goals.

Course Planner

With Naviance Course Planner, counselors can manage all course planning electronically. Students build course plans that meet graduation requirements and satisfy entrance requirements at colleges of interest.

Career Key

This online career assessment for middle and high school students is based on Holland's highly respected and research-based interest codes. Career Key's scientific matching system enables students to identify careers and college majors that match their interests, traits, skills, and abilities.

Alumni Tracker

Through an exclusive partnership with the National Student Clearinghouse®, high schools can determine their college enrollment rate and college completion rates for the previous eight years. The integration also enables high schools to know where alumni have enrolled in college, as well as their transfer and two-year and four-year completion rates.

Test Prep (SAT, ACT, and WorkKeys)

Naviance Test Prep provides proven, game-based courses that help students to perform their best on test day. Naviance Test Prep is also seamlessly integrated with Naviance to help students be college and career ready, all from one place.

X2VOL

x2VOL by IntelliVOL is an award-winning tracking and reporting platform for student service hours that is used by private and public schools and districts nationwide to customize service goals, centralize service hours, and provide diverse service opportunities.

For a formal quote proposal, please contact LAUSD's assigned Naviance Account Executive:

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Strategic Account Executive

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